

# Committed to your success!

## Fundraising strategies that build your capacity, not just your mailing list.

The Barry Community Foundation has partnered with Kennari Consulting to bring you a fresh perspective on building value in donor relationships with an emphasis on mission driven fund development.

Get energized with this nine month boot camp! Please review the days and times each session is offered. All Barry County nonprofit staff, fundraising and board volunteers are encouraged to take advantage of this free training – thanks to local donors. Meals are provided as part of this sponsorship as well. The same session will be offered twice each month so please select which works best for you. We do not want you to miss out on this great opportunity!



**KENNARI**  
CONSULTING  
Formerly Parrish Consulting



Pierce  
Cedar Creek  
Institute  
for environmental education

For more information or to RSVP by email or phone contact us at the **Barry Community Foundation** (269) 945-0526 [info@barrycf.org](mailto:info@barrycf.org)



### **Articulating Mission and Vision**

April 22nd 8:00am - 10:00am at BCEC  
April 25th 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Simplified Talking Points and Elevator Speech**

May 18th 8:00am - 10:00am at BCEC  
May 23rd 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Endowment 101 and Planned Giving Basics**

June 17th 8:00am - 10:00am at BCEC  
June 27th 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Legacy Societies and Identifying Planned Giving Prospects**

July 15th 8:00am - 10:00am at BCEC  
July 18th 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Crescendo**

August 19th 8:00am - 10:00am at BCEC  
August 22nd 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Planned Giving Marketing and Promotion**

September 16th 8:00am - 10:00am at BCEC  
September 26th 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Barry Community Foundation and Services Offered**

October 21st 8:00am - 10:00am at BCEC  
October 24th 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **Tying it all Together**

November 11th 8:00am - 10:00am at BCEC  
November 14th 5:30pm - 7:30pm at Pierce Cedar Creek Institute

### **To be Determined**

Dates and Times to be determined